Agnes Furst, M.D. - Bio

I'm a self-motivated professional with 25+ years of experience as an organizational development/instructional design consultant and facilitator, with a track record of producing extraordinary results internationally for multinational corporations.

I have a background in medicine, healthcare and the pharmaceutical industry. I'm known for analyzing problems, developing and simplifying procedures, and finding innovative solutions. I have the ability to motivate and work effectively with people from other cultures and all walks of life. I'm used to working with limited resources, in a rapidly changing environment. I'm always responsive, handling my tasks with a sense of urgency. I'm

committed to excellence and to making a difference in my clients' lives.

Key Qualifications

- Result-oriented
- Self-motivated
- Customer Service Oriented
- Strategic Thinker
- Attention to Details
- Sense of Urgency
- Positive Thinking
- Works Independently
- Organizational Awareness
- Practical Problem Solving
- Skilled at Multitasking
- Ownership in Decision-making
- Motivation Expert
- Sales Communication Expert

- •25+ years Coaching Experience
- Leadership Development Expert
- Change Management Expert
- •Instructional Design Expert
- Leadership & Management Skills
- •Adult Learning Styles Specialist
- •Accelerated Learning Expert / Hands-on Facilitation Specialist
- Master Level Facilitation Skills
- •Pharmaceutical Product and Sales Training Specialist
- Marketing Training Experience
- Healthcare Educator Experience
- Strategic Planning & Goal Setting Expert

- •25+ years Classroom Facilitation Experience
- Excellent Presentation and Communication Skills, Written and Oral –in English and in Hungarian
- Video Editing Knowledge & Skills (Sony Vegas, Adobe Photoshop, Camtasia)
- Microsoft Office proficiency (Word, Excel, PowerPoint, Publisher)
- Social Media Marketing Skills (web video, Facebook, LinkedIn)
- Multi-channel Marketing Expert
- Outstanding Software Learning
- Skills a friend of technology!

Selected Accomplishments

- Designed and facilitated numerous communication/leadership/strategic planning workshops
- Trained and/or coached managers at various levels (first line, middle management, executive) on leadership skills
- Developed unique training and consulting software/tools, to satisfy unique client needs
- Designed and piloted presentation skills and face-to-face communication skills workshop series for business leaders and physicians
- Trained physicians (psychiatrists, oncologists, hematologists and infectologists) to become trainers and run workshops I designed, on medical topics and doctor-patient communication

Education and Facilitator Accreditations

- M.D., Semmelweis University of Medicine, Budapest, Hungary
- Certified Implications Wheel facilitator (<u>www.ExploreImplications.biz</u>) 2012 & 2013
- Accredited facilitator: Decision Base, Tango, Livon, Apples & Oranges business simulations by CELEMI $\ensuremath{\textcircled{O}}$
- Basic & Advanced Facilitation Skills Courses with SmithKline Beecham & University of Cambridge
- Accredited trainer for Professional Selling Skills and Strategies for Successful Presentations from Achieve Global $\ensuremath{\mathbb{C}}$
- "Blood-Borne pathogens" trainer approved by the WA State Department of Labor and Industries
- Certified Social Media Associate, by eMarketing Association, 2011

To schedule quality, customized facilitation or development, please contact me at info@anotherwayconsulting.com

